

Save Time and Money

Streamline Customs Clearance

A Foreign Trade Zone (FTZ) is a secured site within the United States, but technically considered outside of U.S. Customs' jurisdiction, allowing shippers to streamline Customs clearance.

Operate More Efficiently

Efficiently manage cash flow and save a significant amount of money on imported cargo shipments or manufacturing and distribution operations by using FTZ 193.

Room to Grow

FTZ 193 operates under the Alternative Site Framework (ASF), which extends the zone to include three counties and more than 2,000 square miles in the Tampa Bay region.

Easy Integration

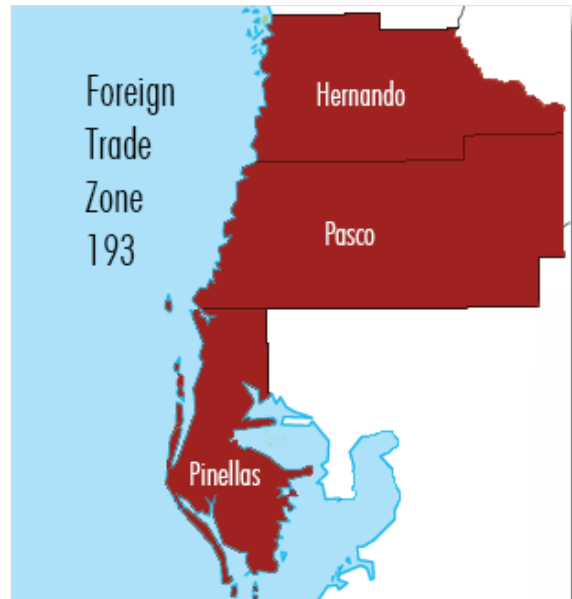
The FTZ's Alternative Site Framework allows for easy integration into your company's existing site/location.

Fast Approvals

Storage and distribution sites can be approved in 30 days; manufacturing and processing plants can be approved within 120 days.

Superior Sites

Some of the best industrial land sites in the entire United States are available within FTZ 193



FTZ 193's three county area includes Hernando, Pasco and Pinellas counties.

Defer and Reduce Taxes

- Defer customs duties and taxes until merchandise is transferred from the FTZ to domestic market.
- Reduce merchandise processing/entry fees substantially with just one entry filed each week and just one fee per entry.
- Reduce duties on goods processed or assembled in the FTZ when imported components have a higher duty rate than the finished goods.
- Eliminate duties entirely on scrap, damages, zone transfers, and on goods re-exported.

www.PCED.org/FTZ

Free Savings Solutions: Contact Brent Barkway for assistance
estimating your potential savings.

Brent Barkway, Business Development Manager

(727) 464-7411 or bbarkway@pinellascounty.org

Specializing in Foreign Trade Zone advantages, Export Development,
Expansion and Relocation

Pinellas County Economic Development

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(727) 464-7332 | (888) 759-5627

PCED.org/FTZ

CHECKLIST: Is an FTZ right for me?

- Do you manufacture, assemble or process imports?
- Do you export previously imported materials?
- Do you regularly pay more than \$485/week in merchandise processing fees?
- Do you have to wait long periods of time for your orders to get through customs?
- Do you scrap, reject, destroy, waste or return some of your imports?



Export Assistance:

Interested in Exporting? Expanding into international markets can be vital to a company's growth and ultimate success. There are a number of programs available to help your company start exporting or to increase your current exports overseas. Many of these resources available through federal, state or local programs are provided at no/low cost, while others are in the form of reimbursable grants. Assistance can be provided in the areas of matchmaking services, international marketing plans, international trade shows, product registrations and much more. For more information visit the PCED International page at PCED.org/International

Workforce Training:

Incumbent Worker Training (IWT) provides training to existing employees for the purpose of maintaining competitiveness and business retention. Training can be conducted at the business facility, a training provider's facility or a combination of sites. Florida businesses must have been in operation for at least one year, have at least one full-time employee and require training for existing employees. Businesses must provide a matching contribution to the project. Learn more at PCED.org/IWT

Florida Flex provides customized entry-level skills training that is limited to 24 months or less and can be conducted at the business' own facility, at the training provider's facility or at a combination of sites. Eligible projects are new or expanding existing Florida businesses that produce exportable goods or services, create new permanent, full-time jobs and employ Florida workers who require customized entry-level skills training.

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