



TRADE SERVICES

1. Export Assistance and Counseling

Pinellas County International Trade Services:

- Export Assistance and Counseling - available to manufacturers/service providers currently trading or new-to-trade including preliminary research, analyses of international trade data/opportunities and formal plan development.
- Trade Leads/Suppliers/Distributors – conduct initial search while providing free online resources at www.pced.org, and www.eflorida.com.
- Financial Programs Information– facilitates financial assistance for small and medium-sized exporters.
- International Trade Missions/Events – host educational seminars and networking events as well as organize both inbound and outbound trade missions.
- International Office Network – facilitate access to state and federal international offices worldwide.
- Foreign Trade Zone Program – provide established federal program to increase the global competitiveness of import/export companies through cost savings.

For more information on any of these services, contact:

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Business Development Manager
13805 58th St N, Ste. 1-200
Clearwater, FL 33760
Tel: (727) 464-7423
Fax: (727) 464-7056

Other Resources:

Trade Information Center has export resources, export programs guide, industry information, tariff and import fees info.

<http://www.trade.gov/td/tic>

Export America, is the monthly publication of the U.S. Department of Commerce's International Trade Administration but ceased publication with the July 2004 issue. To access the archive go to:

www.exportamerica.doc.gov



Market Access and Compliance (MAC) identifies and overcomes trade barriers, resolves trade policy issues, and ensures that trading partners fully meet their obligations under the established trade agreements.

www.mac.doc.gov

U.S. Council for International Business has resources about banking, export assistance, financial services, customs & trade facilitation, and many others.

www.uscib.org

Office of the U.S. Trade Representative – links to developments, programs, preference programs, Caribbean Basin Initiative (CBI), regional free trade agreements.

www.ustr.gov

A free database of Export Management Companies that can be browsed by product, region, state, export markets and HS codes.

<http://database.binex.com/fita/main.asp?language=US&searchby=2&RecordsPerPage=50>